



# Stakeholder expectations 1: outside in view

Identify the most important people in your life, what they expect of you, and how well you are meeting their performance expectations.

Work	Home	Community	Self
			<u>Spirituality</u>
			<u>Relaxation</u>
			<u>Physical health</u>
			<u>Emotional health</u>



## Stakeholder expectations 2: inside out view

Identify what you expect of them and how well they are doing in meeting your performance expectations.

Work	Home	Community



# Insights from stakeholder performance expectations charts

- What are the main things my stakeholders want from me?
- How are these expectations compatible with each other?
- Where do they conflict?
- What are the main things you really want and need from your key stakeholders?
- How compatible are my expectations for them with what they expect of me?
- Do expectations fit vision?

**See your life as a system you can change.**



Conduct dialogues with your key stakeholders to build trust and gain support for taking steps towards your vision.